



#### **About Winmate**

Founded in 1996, Winmate Inc. is a pioneer in rugged computing technology. Winmate has provided business leaders worldwide with reliable, robust solutions for the most challenging industrial conditions for over two decades. From R&D to manufacturing to in-house testing, Winmate Inc. manages the entire product development process with ready-made products available for quick deployment. Today Winmate's innovative approach has helped countless enterprises at every level with equipment automation and seamless Industrial Internet of Things (IIoT) integration.

From the industrial display, panel PC, HMI, embedded systems to rugged mobile devices, Winmate caters to industries ranging from transportation and logistics to marine and military, railway, oil, and gas, and provides customization services to create a unique solution for specific customer requirements.

#### The Winmate Difference

#### **Innovation and Ruggedness**

With innovation and ruggedness, our products are designed to meet the requirements of vertical markets' environmental standards.

#### **Engineering Intelligence**

We are committed to maintaining the highest standards in engineering excellence to ensure our products deliver reliability, durability, and optimized performance.

#### **Quality Commitment**

Quality assurance and entire engineering processes are conducted in-house. It is why we invested significantly in our state-of-the-art testing facility with additional global support.



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#### **Efficiency**

Our team is committed to efficiency and maintaining the shortest possible development cycles. The whole development process is conducted in-house to achieve the market advantage in speed and quality from design to testing.

#### Reliability

Reliability, service, and support are part of our foundation. Every product scrutinizes industrial standards testing to verify electrical, mechanical, thermal, and firmware design performance.

#### **Customized Solutions**

Years of experience allow Winmate to offer customized solutions for different applications.

From product design to accessories, our engineering team designs and support the system integration process.

- CUSTOMIZED CONFIGURATION
- CUSTOM OS IMAGE
- CUSTOM BIOS
- FNCLOSURE DESIGN
- PERIPHERALS AND OPTIONS
- CUSTOM-DESIGNED ACCESSORIES

#### **Technical Know-How**

We understand that access to cutting-edge solutions purposely built for their applications is imperative for enterprises operating in rugged or potentially hazardous environments. As a result, Winmate locates its resources from project research and design, software development and customization, product verification and validation, and in-house testing to research and implement the latest technologies available.

#### The latest technologies we deploy for our rugged products:



- Dry and wet optical bonding
- Panel enhancement for sunlight readability
- Anti-reflection (AR) and anti-glare (AG) glass protection coating
- · Light sensor
- Hyper dimming
- Electronic potting
- Touch screen integration: projected capacitive, resistive, or SAW touch

- Waterproof enclosure
- Military EMI and mesh coating
- Wireless capabilities
- Data capture devices integration
- Defroster for ultra-low temperature environments
- Stainless steel SUS 316/ AISI 316
- Shock and vibration resistance
- Wide-range operation temperature

### **Logistics and Transportation**

#### **Overview**

In the warehouse environment, the ability to mount mobile devices and computers to forklifts, trucks, tuggers, and inventory pickers is essential for maximizing productivity. From inventory management to order fulfillment, asset tracking, shipping, and receiving, the warehouse floor is a complex ecosystem requiring highly efficient technology to keep things running smoothly.

#### Our vehicle mount computers include:

- The latest Android™ or Windows® operating system
- Robust wireless communications
- · Vehicle mounting solutions

Winmate's rugged vehicle-mounted computers and rugged tablets are designed to fit seamlessly into forklifts and other warehouse vehicles, which helps minimize errors, streamline ordering and inventory management, and improve operational efficiencies.

#### **Industrial Challenges**

#### In-vehicle installation

Computer hardware tailored for warehouse and logistics must be compatible with RAM mount or VESA mount in-vehicle installation methods.

#### • Unstable power supply from the vehicle

Instability during start-up and shutdown can cause system crashes and restarting issues. Devices that receive power from the vehicle must have a solution to ensure stable performance in unstable power supply situations.

#### · Working in cold storage areas

In a large warehouse environment, forklifts frequently go back and forth between the cold storage areas and room-temperature environments. The computer devices must show stable performance in low and high temperatures.

#### Driver's safety

The computer must not distract the driver.

#### Strong vibration

Devices installed on a forklift must be rugged enough to withstand all-day operations and vibration from the vehicle.

#### **Technology**

- RAM mount and VESA mount solutions.
- Wide-range power input and ignition control
- Built-in defroster to work in cold storage
- Screen blanking function to automatically control screen behavior
- Waterproof, dust, and drop resistant IP65-rated enclosure
- Accessories tailored for warehouse and logistic applications





#### **RUGGED TABLETS**

Portable and wireless rugged tablet computers can survive in any environment and get real work done.



# VEHICLE-MOUNTED COMPUTERS

Rugged vehicle-mounted computers are used for data collection in the warehouse and logistic applications, designed to fit seamlessly into forklifts, trucks, and other vehicles.



#### **G-WIN PANEL PC**

Rugged Panel PC are used for data collection in the warehouse and logistic applications, designed to fit seamlessly into forklifts, trucks, and other vehicles.

### **Application Story**

#### **Heavy Duty Trucks**



#### **Background**

Integrating connected vehicle technology into the trucking sector presents enormous potential for creating safer and more efficient roadways. Winmate provides fixed-mounted computers for conventional field service fleet management to perform location tracking and task management.

#### **Core Products**

- GS Series Full IP65 Panel PC
- Embedded Box PC F65EAC-IK32

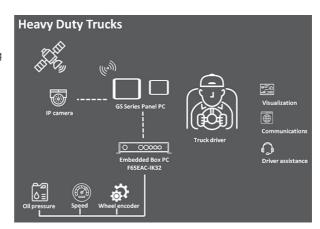
# PROVIDE CONNECTIVITY FOR VEHICLES ON THE ROAD.

#### Main Challenges

· Connectivity in remote locations

#### **Why Winmate**

- Provide solution to enhance signal
- Devices resist strong vibration
- Customized BIOS



Application Diagram: Truck automation

### **Application Story**

#### **Train Cabin Operator Panel**



#### **Background**

Winmate provides total solution for information display and computing for railway transportation. In the control room, Winmate offers displays of various sizes, and a full array of mounting options for limited installation space in trains. For computing needs, our EAC computer box provides I/O, thermal, and anti-shock requirements in a train. In addition, for passengers on board, we have displays to show timing information, as well as playing back entertainment or advertisement clips.

#### **Core Products**

- 10.4" G-WIN Panel PC R10IK3S-VMT2
- EAC Box PC

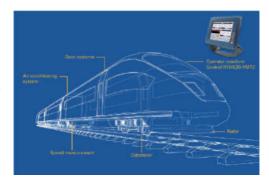
# DURABLE DISPLAY SOLUTION FOR NAVIGATION AND TASK MANAGEMENT

#### Main Challenges

- Strong vibration
- Operating in cold environments

#### **Why Winmate**

- Vibration resistant design
- EN50155 EMC test report
- Offers a solution for operating in extreme temperatures -20°C to 60°C
- Strong hardware design capabilities to accommodate various truck configurations.



Application Diagram: The dashboard cabin

### **Application Story**

#### **Urban Waste Collection**



#### **Background**

An innovative waste management company catering to millions of residents through municipal services deploys the IoT for intelligent waste collection. Yet, they were looking for a rugged Android-based vehicle-mounted computer to help integrate the data collected through the sensors, and RFID readers, then communicate with the command center to take their truck tracking system to the next level.

#### **Core Products**

• 10.4" FM10Q vehicle-mounted computer

A SMART IN-VEHICLE COMPUTING SOLUTION FOR SMART CITIES.

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#### Main Challenges

- Extreme operating environment
- Multiple I/O ports
- Reliable wireless communication capabilities.

#### **Why Winmate**

- We provide IP65 rated and MIL-STD-810G certified rugged computers to survive the dusty waste collection environments.
- We provide a customization service to meet your specific needs.



FM10Q VMC installed firmly on the truck

#### 7" Android Vehicle Mounted PC

# FM07M









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### **VEHICLE POWER SOLUTION.**

7

- ARM A53 Quad Core 2.0GHz Processor
- 7", 1024 x 600 panel with projected capacitive multitouch screen

Wide power input 9-24V DC with ignition

Wide-range operating temperature

RAM mount, support VESA mount

M12 waterproof connectors , IP65 waterproof and dustproof

Shock and vibration resistance according to MIL-STD-810H

Support Android or Linux operating system

#### **Custom configuration**





WWAN

NFC RFID Reader

#### **Application**



# Easy In-Vehicle Installation

"SUPPORTS BOTH VESA AND RAM MOUNTS"

Winmate FM07 series supports both VESA mount and RAM mounts to help you save the time and ease installing the vehicle-mounted computer. The FM07M is easily mounted and fully-rugged, helps you to have higher work efficiency.



Un to **8 GB** Memory

Memory (FM07E) (FM07)



#### **Application**



#### Warehouse Management

"IMPROVE OPERATIONAL **FFFICIENCIES WITH VEHICLE MOUNTED** COMPUTERS"

Winmate's vehicle-mounted computers are designed to fit seamlessly into forklifts and other vehicles in a warehouse complex. With a range of mounting options and high-performance Intel processors to choose from. these VMCs can minimize errors and streamline inventory management.

#### 7" Vehicle Mounted Computer with M12 connector

### FM07/ FM07E













### **VIBRATION AND** SHOCK-PROOF DESIGN.



- N6210 Flkhart Lake
- 7", 1024 x 600 panel with projected capacitive Multi-Touch screen
- Wide power input 9-36V DC with ignition

M12 waterproof connectors

IP65 waterproof and dustproof

Shock and vibration resistance according to MIL-STD-810G

Programmable function keys

Built to survive the extreme temperature range

#### 10.4" / 12.1" / 14" Android Forklift

### **Computers**

# FM10Q-V/ FM12Q-V/ FM14Q-V





### WIDE RANGE OPERATING TEMPERATURE.

- All in one HMI design, Integrated I/O function
- Qualcomm Snapdragon™ 660 octa-core, 2.2 GHz CPU, Android forklift computerss
- 10.4"/12.1" 1024 x 768 Panel with PCAP touchscreen
- 14" 1920 x 1080 Panel with PCAP touchscreen

Wide power input 10-60V DC with ignition

Wide range operating temperature

Support RAM mount and VESA mount

High-performance Qualcomm<sup>®</sup> Snapdragon™ CPU

Compact housing with anti-scratch P-Cap multi-touch screen

Vibration and shock-proof design ensure reliable performance

IP65 waterproof and dustproof vehicle mounted computer

1 x USB 2.0 port, 1 x USB 3.0 Type-C (OTG), 2 x COM Port. 1 x Micro SD card slot. 1 x SIM card slot. 1 x LAN, 1 x DIDO (Optional), 1 x CANBUS (Optional), 1 x Audio (Optional)

#### **Custom configuration**







WWAN

GLONASS

**UPS** Battery







Brightness

**CANBUS** 



#### **Application**



#### **Reliable And Rugged**

"WORKABLE IN HOT AND **COLD WAREHOUSE"** 

To meet the challenging nature of cold chain solutions, our rugged computers are built with thermal sensors to automatically activate and deactivate the defroster (optional) to avoid inner condensation and provide stable performance.







WWAN

**UPS GLONASS** Battery







Brightness

**CANBUS** 

DIDO



Audio

#### **Application**



#### Minimize Errors and Streamline Inventory Management

"WITH A RANGE OF MOUNTING OPTIONS"

The vehicle mounted computers or tablet PCs installed on a forklift must be rugged enough to withstand all-day operations with vibration from the vehicle.

#### 10.4" / 12.1" / 14" Windows Vehicle **Mounted PC**

FM10E-V/ FM12E-V/ FM14E-V









# WIDE RANGE OPERATING TEMPERATURE.

- All in one HMI design, Integrated I/O function
- Intel® Elkhart lake x6425E Processor vehicle computer
- 10.4"/12.1". 1024 x 768 Panel with PCAP touch screen
- 14" 1920 x 1080 Panel with PCAP touch screen

IP65 waterproof and dustproof

Wide power input 10-60V DC with ignition

Wide range operating temperature

Support RAM mount and VESA mount

1 x USB 2.0 port, 1 x USB 3.0 Type-C (OTG), 2 x COM Port. 1 x Micro SD card slot. 1 x SIM card slot. 1 x LAN, 1 x DIDO (Optional), 1 x CANBUS (Optional), 1 x Audio (Optional)

#### 10.4" / 12.1" / 14" Windows Vehicle **Mounted PC**

## **FM10AD-V/FM12AD-V/** FM14AD-V





# **ENABLE AUTOMATION IN** THE WAREHOUSE.

- All in one HMI design, Integrated I/O function
- 12th Gen. Intel® Processor Family Alder Lake Processor
- 10.4"/12.1" 1024 x 768 Panel with PCAP touch screen
- 14" 1920 x 1080 Panel with PCAP touch screen

IP65 waterproof and dustproof

Wide power input 10-60V DC with ignition

Wide range operating temperature

Support RAM mount and VESA mount

1 x USB 2.0 port, 1 x USB 3.0 Type-C (OTG), 2 x COM Port. 1 x Micro SD card slot. 1 x SIM card slot. 1 x LAN, 1 x DIDO (Optional), 1 x CANBUS (Optional), 1 x Audio (Optional)

#### **Custom configuration**







WWAN

GLONASS

Brightness







**CANBUS** 

DIDO

Audio

#### **Application**



#### **Advanced Communications**

"FNABLE UNINTERRUPTED COMMUNICATIONS"

In a large warehouse environment, forklifts usually go back and forth between the cold and regular ambient storage. The rugged computers must show the same stable performance in both low and high temperatures.





WWAN

Brightness up to 800 nits





**UPS Battery** 

GPS

#### **Application**



#### **Forklift Automation**

"MEETING A VARIETY OF CUSTOMER REQUIREMENTS"

Winmate's FM10Q/FM12Q are powerful vehicle mounted computers that features a Qualcomm<sup>®</sup> Snapdragon™ 660 CPU and Android 9.0 operating system. The Android-based platform allows fast development of a variety of customized applications for every level across the 13 enterprise.

#### 10.4" / 12.1" Android Vehicle Mounted PC

FM10Q/ FM12Q





IP65



FECE

# FOR YOUR UNIQUE ANDROID IN-VEHICLE APPLICATION.

- 10.4"/ 12.1", 1024 x 768, PCAP touchscreen
- Qualcomm<sup>®</sup> Snapdragon<sup>™</sup> 660 octa-core, 2.2 GHz

RAM mount/VESA mount

Field replaceable front panel to reduce service costs

IP65 waterproof and dustproof vehicle mounted computer

Wide range -30°C to 50°C operating temperature

GPS/ GLONASS, G-sensor, Temp. sensor

Magnesium alloy back cover with plastic bezel

Fanless design

1 x USB 3.0 Type-C (OTG) (tablet), 1 x DB9 connector for 2 x USB 2.0 port (docking)

#### 10.4" / 12.1" Windows Vehicle **Mounted PC**

# **FM10E/FM12E**













### **DATA COLLECTION IN** LOGISTICS APPLICATIONS.

- 10.4"/ 12.1", 1024 x 768 Panel with PCAP Touch
- Intel<sup>®</sup> Elkhart lake x6425E Processor
- Windows 10 IoT Enterprise

4 GB SODIMM DDR4-3200, 128 GB M.2 MLC SSD

WLAN, BT, GPS/AGPS

G-Sensor, light sensor, temperature sensor

2 MP front camera

Screen blanking function for driver's safety

RAM mount, support VESA mount

Power input 10-60V DC with ignition control

IP65 waterproof and dustproof

MIL-STD-810H vibration, shock resistant

#### **Custom configuration**





Memory

Storage



**WWAN** 

#### **Application**



#### **Forklift Automation**

"ULTRA-RUGGED TOUCH SCREEN FOR THE TOUGHEST **ENVIRONMENTS"** 

The large screen with the latest mobility platform for future-proofing, and features that will make the transition to a completely different OS as painless as possible.







Memory

Storage

Barcode Reader







WWAN

HF RFID Reader

Micro HDMI Port



High Capacity Battery 16hr

#### **Application**



#### **Delivery Service**

"INSTANTLY ACCESS ORDER INFORMATION"

The M101S rugged tablet with an LTE module and barcode scanner boosts productivity and speeds up delivery services, giving quick access to order information anywhere you go. The solution includes a vehicle cradle for in-vehicle mounting and charging.

# 10.1" Windows Rugged Tablet M101S



ROBUST TABLET TO WITHSTAND INDUSTRIAL USE.

- 10.1", 1920 x 1200, PCAP touchscreen
- Intel<sup>®</sup> Core<sup>™</sup> i5-7200U Kaby Lake 2.5 GHz, up to 3.1GHz
- Windows 10 IoT Enterprise

4 GB DDR4 SDRAM, 128 GB SSD, micro SDXC card slot

Light sensor, g-sensor, Gyro

2 MP webcam, 8 MP rear camera with autofocus

HF RFID 13.56MHZ (Optional)

USB 3.0 Type-A, USB 3.0 Type-C, docking connector

WLAN, BT, GPS, GLONASS

IP65 waterproof and dustproof

MIL-STD-810G shock, vibration and drop resistance

# 8" Windows Vehicle Mounted PC M101BK



# OWERTY KEYPAD TO INPUT DATA IN ANY CONDITIONS.

- Long battery life with Intel<sup>®</sup> Celeron<sup>®</sup> N2930 Bay Trail-M Processor
- 8", 1280x800 wide viewing angle with PCAP touch,in vehicle computer mounts
- 5MP Auto-focus camera

IP65 waterproof and dustproof

ISO/IEC 9995-3 QWERTY Keypad

Hot-swappable battery design with optional high capacity battery pack

MIL-STD-810G compliant

Optional extendable UHF RFID reader

Optional built-in 1D/2D barcode, HF RFID reader

4GB SO-DIMM, DDR3L 1600 MHz

1 x Intel® Ethernet Controller WG82574L

#### **Custom configuration**





Memory

Storage



**WWAN** 

#### **Application**



#### **Distribution Center**

"IMPROVES OPERATOR PRODUCTIVITY"

The M101BK can handle the challenges of the modern warehouse, even in cold storage environments. The QWERTY keypad allows comfortable typing even while wearing thick gloves. The detachable front panel provides mobility for forklift operators who wish to perform tasks outside the forklift.





Memory

Storage





HF RFID Reader

Barcode Reader



#### **Application**



#### **Connected Truck**

### "CONNECTIVITY FOR VEHICLES ON THE ROAD"

Winmate developed a smart truck solution for a heavy-duty vehicle. Installed on a dashboard using a vehicle cradle, the 8" rugged tablet M900P and custom-designed vehicle gateway VG-100 now connects in-vehicle systems and allows status monitoring of semi-trucks in Europe.

# 8" Windows Rugged Tablet M900P/ M900PT





# ORTABLE AND POWERFUL SOLUTION

- 8", 1280 x 800, PCAP touchscreen
- Intel® Pentium® N4200 (2M Cache, up to 2.5 GHz)
- Windows 10 IoT Enterprise

4 GB LPDDR4, 64 GB SSD

Light sensor, g-sensor, Gyro

2 MP webcam, 8 MP rear camera with autofocus

WLAN, BT, GPS, GLONASS

USB 3.0 (Type A), USB 3.0 (Type C), docking connector

D-sub for vehicle gateway connection

Built-in smart card reader (Default M900PT)

IP65 waterproof and dustproof

MIL-STD-810G shock, vibration and drop resistance

# 10.1"~15" G-WIN Windows Panel PC G-WIN GS Series



## \* TOUGH. RUGGED. HEAVY DUTY.

- 10.1" ~ 15", P-CAP touchscreen
- Low power consumption with Intel® Celeron® N2930
- · Fanless cooling system and ultra low power

1 x SO-DIMM, DDR3L 1600 MHz, 4GB 8GB (Optional)

VESA mount/ Panel mount

A true flat, easy-to-clean front surface with edge-toedge design

Plenty of I/O, including 1 x LAN, 1 x COM, 1 x USB 2.0

Complete input range power supply

Full IP65 protection against water and dust with M12 connectors

#### **Custom configuration**





Memory

Storage





mPCle

WLAN



Protection Glass

#### **Application**



#### Straw Collector

"INTERACTIVE AND SMART TERMINAL FOR HEAVY-DUTY VEHICLE USF"

G-WIN series tailored for those who demand excellent in-vehicle computing systems, operating in conditions with great shock and vibration levels.

2 GB

υ<sub>ρ to</sub> 32 GB

Memory (NXP) Storage (NXP)



Protection Glass

#### **Application**



# Maritime Port Logistics Chain (PLC)

"FOR DEMANDING WORKING CONDITIONS"

Winmate's 10.4" GS Series
Panel PC was installed inside
trucks to improve port logistic
operations. Heavy-duty
G-WIN panel PC designed for
demanding conditions and
survive both water drops and
temperature changes.

# 7"~15" G-WIN Android Panel PC G-WIN GS Series



# SATISFY YOUR HEAVY-DUTY NEEDS.,,

- 7"~15", P-CAP touchscreen
- NXP i.MX6 Dual Core 1GHz (Optional Quad Core)(FA series), ARM A53 Quad Core 2.0GHz (IM series)
- Fanless cooling system and ultra-low power

Onboard 1GB LPDDR3, 16GB eMMC (FA series)

Onboard 4GB LPDDR4, 32GB eMMC (IM series)

Support Android or Linux operating system

1 x LAN, 1 x RS232, 1 x USB, 1 x USB OTG, 1 x Micro SD

Storage temperature -30°C to 60°C



# RELIABLE COMPUTING SOLUTIONS FOR NAVIGATION AND TASK MANAGEMENT.

WWW.WINMATE.COM



M900P/PT SERIES 9" RUGGED TABLET



M101S 10.1" WINDOWS RUGGED TABLET



VMC SERIES
7" ~12.1" VEHICLE
MOUNTED COMPUTER



G-WIN SERIES 7"~21.5" PANEL PC





# WINMATE ALL-IN-ONE DESIGN VEHICLE COMPUTING SOLUTIONS.

